

## LEADERSHIP DEVELOPMENT TRAINING

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**COURSE LENGTH: 2.0 DAYS**

The PD Training (PDT) Leadership Development Training course is a practical course that provides participants with an impactful learning journey that develops insight and skills to develop as a leader, and teaches functional management skills that are core competencies needed by people in leadership roles. The PDT Leadership Development Program utilises a system of activities that has been scientifically proven to provide leaders with improved levels of agility, resilience and improved communication skills. [Click here](#) to learn more about how this program can be implemented in your organisation and view a cost comparison.

In this dynamic, 2-day professional development program, you'll learn how to become an effective leader who is self-aware, builds trust, and can inspire a high performing team. You'll also learn management skills such as problem solving, decision making, giving feedback and performance management.

During this Leadership Development course you will complete the REACH Personality Profiling tool, which will provide you with insight into your preferred communication style and how best to communicate with others. This newly found awareness will empower you with the ability to connect better with others and can provide you with an improved level of interpersonal communication and leadership skills.

**Complete a Sample Profiling Survey and View a Sample Report Below:**

**To Have Your Leaders Start the 12-Minute Survey [click here](#)**

**If You Would Like to View an Example of the Report [click here](#)**

This comprehensive and valuable training course is now available across the United States, including Atlanta, Austin, Baltimore, Birmingham, Boston, Charlotte, Chicago, Dallas, Houston, Jackson, Los Angeles, Manhattan, Miami, New York, Orlando, Philadelphia, San Antonio and Seattle.

Click the “Group Training Quote” button for a free quote for your internal team training or click the “Register Now” button to view the current public schedule.

**Looking for a 3-hour Live Online version of the course? [Click Here to View Our 3-Hour Virtual Leadership Development Training Courses](#)**

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## LEADERSHIP DEVELOPMENT TRAINING COURSE OUTLINE

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### FOREWORD

This exciting leadership development program has been designed to have an immediate impact on individuals and organizations as it merges best practice theory and your work-related experience to create a broad skill set. It is practical, contemporary and focuses on both personal and professional development. Being an effective leader requires a range of skills including self-awareness, communication, empathy, vision, delegation, critical thinking, creative problem solving, motivation techniques and instilling inspiration in others. Learn best practice leadership skills you can implement immediately.

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### OUTCOMES

#### Leadership Training - Day 1

- Understand the role of a leader, their traits, how are they different to a manager
- Look beyond the common leadership stereotypes
- Learn how your personality traits interact with your leadership styles
- Understand what Leading with Emotional Intelligence (EI) is and choosing the best approach
- Understand and Apply Situational Leadership
- Understand and apply the 5 practices of exemplary leadership
- Increase the performance of your team through developing team spirit

#### Leadership Training - Day 2

- Get the most out of your team by understanding the generational differences
  - Influence with passion and empower others to act by using rapport building techniques
  - Use creative problem-solving & decision-making methods
  - Improve your coaching and mentoring skills
  - Give feedback to inspire greater performance with engagement and buy-in
  - Identify and apply strategies to manage underperforming members of the team
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### MODULES

#### Lesson 1: Getting Started

- Welcome
- Expectations
- Leading, Managing and Coaching
- Defining Leadership and Influence
- Characteristics of a Leader

#### Lesson 2: Your Personality Style and Leadership

- REACH Profile Review
- Personal Style Markers
- Leading Dimensions
- Profile Interactions
- Reflection

- Core Leadership Theories
- Reflection

### **Lesson 3: Leading with Emotional Intelligence**

- Relationship Management and Influence
- Emotional Honesty
- Reflection

### **Lesson 4: Leadership Flexibility**

- Situational Leadership
- Matching: Leadership Style to Development Level
- Reflection

### **Lesson 5: Trust**

- Building Trust
- Trust in MY Team
- Reflection

### **Lesson 6: Encouraging Teamwork**

- Lessons from Geese
- What the Leader Can Do
- Reflection

### **Lesson 7: Influencing Skills**

- The Art of Persuasion
- The Principles of Influence
- Influencing by Building Rapport
- Bridging the Gap
- Watching and Listening
- Reflection

### **Lesson 8: Problem Solving and Decision Making**

- Define the Terms
- Four Step Problem Solving Process
- Defining the Problem
- Reflection

### **Lesson 9: Coaching and Mentoring**

- Coaching
- Mentoring
- Introducing the G.R.O.W. Model
- Benefits of Setting Goals
- Setting SMART Goals
- Reflection

### **Lesson 10: Feedback**

- Four Key Areas
- Types of Feedback
- Feedback Delivery Tools
- Feedback Using the SBI model
- Seeking Feedback
- Reflection

### **Lesson 11: Managing Performance**

- Common Performance Issues
- How to Manage Underperformance
- Taking Initial Action
- Taking Formal Action
- Underperformance Meeting Plan
- Reflection

### **Lesson 12: Reflections**

- Recommended Reading List

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## **WEB LINKS**

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- [View this course online](#)
- [In-house Training Instant Quote](#)